# Göttingen Corporate Finance (GCF) REALISING VALUE FOR TECHNOLOGY DRIVEN COMPANIES

GCF is an independent M&A advisory for small to midcap technology-driven companies. With our HQ in Göttingen and office in Hanover we form a community of experienced investment bankers, entrepreneurs and professionals to provide M&A, fundraising and strategic advisory to exceptional entrepreneurs and companies.

Our clients include founders as well as company owners and venture capital funds as well as corporate investors. Our clients' businesses range in maturity from first product sales to double-digit million in revenues with a strong position in their respective market segment.

Our areas of interest currently include Deep Tech (e.g. Advanced Materials, Photonics, e-Mobility and Water Treatment), Software (e.g. SaaS, VR and B2B E-Commerce) and Life Science (e.g. MedTech, Digital Health and Diagnostics).

For our HQ in Göttingen, we are looking in timely manner for an

# Analyst Investment Banking / Mergers & Acquisitions

### Key responsibilities include:

#### **Deal Execution**

- Form part of the deal team in the execution of fundraising and M&A transactions
- Support the creation of effective client presentation and marketing materials incl. management presentations, written proposals and other transaction documents
- Interact and communicate with investors in coordination with the deal team
- Participate in due diligence processes

#### **Financial Modelling and Research**

- Support in building and maintaining complex financial models for business projections and valuation analysis
- Conduct comprehensive and in-depth company and industry research

#### General

- Take responsibility for selected project work streams on live transactions and as well as on internal workflows as agreed with the project team
- Support the team in day-to-day business and transaction execution as required
- Extend and maintain our CRM system including investors and company databases

#### **Development Value**

- Small team with high exposure to senior colleagues and -depending on candidate maturity and standing- also clients (esp. working level)
- Build and develop comprehensive set of hard and soft skills required to excel as an investment banker
- Work in a small and agile organization with exciting clients and companies in a challenging and ever-changing business environment
- Exposure to open, international and multi-cultural work environment
- Opportunity to work on the full spectrum of cross-border M&A and fundraising transactions
- Develop awareness of key client opportunities
- Assisting in extending our network and increasing quality and quantity of our deal flow
- Assisting in qualifying our deal flow and accompany the Partners in acquiring new mandates

#### **Prerequisites**

Genuine curiosity about the Investment Banking world is the starting point. We're looking for a flexible, detail-oriented and enthusiastic colleague who can thrive under pressure. You are passionate, persistent and bring the ability to adapt.

#### Additional requirements include:

## **Person Specification**

- Excellent academic performance (preferably in business administration, finance, accounting and/or economics)
- Relevant work experience (including internships) within investment banking, the VC or PE industry, consultancy or related fields
- High degree of personal effectiveness
- High level of self-motivation, commitment, dedication and accountability
- Fast and comprehensive thinking, willingness and ability to be a quick learner
- Good understanding of key accounting, finance, economics and business concepts
- Team player with always positive attitude
- Good sense of humour

#### **Skills**

- Strong conceptional and quantitative analytical skills
- Proficiency in MS Office suite, foremost PowerPoint and Excel
- Excellent oral and written communication skills
- Fluency in English and good knowledge of German; further languages are a plus
- Ability and desire to work as part of a small team and take responsibility from early on
- Strong interpersonal skills

**Apply:** Send your cover letter, CV and remuneration expectations to: hr@goettingen-cf.com