

Göttingen Corporate Finance (GCF)
REALISING VALUE FOR TECHNOLOGY DRIVEN COMPANIES

GCF is an independent M&A advisory for small to midcap technology-driven companies. With our HQ in Göttingen and offices in Hanover we form a community of experienced investment bankers, entrepreneurs and professionals to provide M&A, fundraising and strategic advisory to exceptional entrepreneurs and companies.

Our clients include founders as well as company owners and venture capital funds as well as corporates. Our clients' businesses range in maturity from first product sales to double-digit million in revenues with a strong position in their respective market segment.

Our areas of interest currently include Deep Tech (e.g. Advanced Materials, Photonics and Water Treatment), Software (e.g. B2B SaaS and E-Commerce) and Life Science (e.g. MedTech, Digital Health and Diagnostics).

For our HQ in Göttingen, we are looking for an

Associate
Investment Banking / Mergers & Acquisitions

Key responsibilities include:

Deal Execution

- Execute transactions together with the team
- Create effective client presentation and marketing materials incl. management presentations, written proposals and other transaction documents
- Identify and approach investors and prospective buyers
- Participate in due diligence processes

Financial Modelling and Research

- Build / review highly complex financial models for business projections and valuation analysis
- Conduct comprehensive and in-depth company and industry research

General

- Take responsibility for selected project work streams on live transactions as agreed with the project team
- Develop and maintain client relationships on working level
- Support the team in day-to-day business and transaction execution as required
- Provide input regarding optimization of work flows and processes
- Take part in junior development and recruiting
- Develop awareness of key client opportunities

Development Value

- Small team with high exposure to senior colleagues as well as clients (esp. working level)
- Build and develop comprehensive set of hard and soft skills required to excel as an investment banker
- Work in a small and agile organization with exciting clients and companies in a challenging and ever-changing business environment
- Exposure to open, international and multi-cultural work environment
- Opportunity to work on the full spectrum of cross-border M&A and fundraising transactions
- Build up domain expertise in two specific industry sectors depending on your personal interest and company strategy
- Assisting in extending our network and increasing quality and quantity of our deal flow
- Assisting in qualifying our deal flow and accompanying the Partners in acquiring new mandates

Prerequisites

Genuine curiosity about the Investment Banking world is the starting point. We're looking for a flexible, detail-oriented and enthusiastic colleague who can thrive under pressure. You are passionate, persistent and bring the ability to adapt.

Additional requirements include:

Person Specification

- Excellent academic performance (preferably in business administration, finance, accounting and/or economics)
- 1-3 years of work experience within investment banking, the VC or PE industry, consultancy or related fields
- High degree of personal effectiveness
- High level of self-motivation, commitment, dedication and accountability
- Fast thinking, ability to work under time pressure, meet deadlines and coordinate and delegate effectively
- Deep understanding of key accounting, finance, economics and valuation concepts
- Team player with always positive attitude
- Good sense of humour

Skills

- Strong quantitative and analytical skills (incl. financial modelling)
- Proficiency in MS Office suite, foremost PowerPoint and Excel
- Excellent oral and written communication skills
- Fluency in English and good knowledge of German; further languages are a plus
- Pronounced thinking skills (incl. complex and challenging situations)
- Ability and desire to work as part of a small team and take responsibility from early on
- Strong interpersonal skills

Apply: Send your cover letter, CV and remuneration expectations to: hr@goettingen-cf.com